



J A M E S S T E E L E C O N S T R U C T I O N

November 15, 2010

Vande Hey Raleigh
1565 Bohm Drive
Little Chute, WI 54140-2529
Attn: Mr. John Vondra

Mr. Vondra:

My recent involvement with Vande Hey Raleigh was during the construction of a single family Italian Renaissance themed residence. The original specification for the home included traditional clay tile roofing with finials. As the General Contractor for the Project, we are routinely asked to provide guidance and value based alternatives on virtually every component. During cost estimating for the structure, we suggested a concrete tile alternative to clay tile. Specifically we suggested Vande Hey Raleigh as the preferred supplier if a viable product in both shape and color could be found. With the assistance of VHR, we were able to utilize a "High Barrel" roof tile in a custom color that provided significant savings to the Project with no compromise in quality or appearance.

This is not the first success story I've had with Vande Hey Raleigh, and I would not hesitate to utilize their expertise again with any Project or client we have.

Respectfully,

A handwritten signature in blue ink that reads "Loren Wille".

Loren Wille
Vice President

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